

# Company Profile

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Techno Hotels and Homes Pvt Ltd  
Colombo, Sri Lanka



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## Company Overview

Techno Hotels and Homes (Pvt) Ltd. is the sole distributor in Middle East, Sri Lanka and the Maldives for SmartLabs Inc., the world's leading authority on electronic home improvement and automation. We offer the only patented home automation technology INSTEON which was developed by SmartLabs Inc. Techno Hotels and Homes (Pvt) Ltd. is considered the #1 provider for all aspect of home and business control for lighting and dimming; sound and music; climatic control and motorized control.

Our customers consider us to be the experts in our field, having all the three core competencies under one roof.

**A** - An extensive range of products, that cover a vast spectrum.

**B** - A 'team' well qualified in technology integration support.

**C** - The company's approach of understanding the unstated requirements of our customers, to make their living and working space more secure, superior and user-friendly.

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## What We Do?

With the world and its increasing demands moving towards home automation, we at Techno Hotels and Homes (Pvt) Ltd., are not only a name which is associated with luxury and trends but also the provider of an Eco-Friendly system that Saves Energy and Saves Money, especially since Sri Lanka is a unique country in the sense of its applications within modern technology. With operation headquarters situated in Colombo our company Techno Hotels and Homes (Pvt) Ltd. offers superior Automation Solutions support. Our goal is to exceed the expectations of every client by offering outstanding sales and tech service support, with increased flexibility and greater value in the market.

With these core values in mind, Techno Hotels and Homes (Pvt) Ltd. has come into being on the strength of commitment to our customers. Established through a wealth of knowledge, vast experience and expertise, we have become the frontrunner in offering Home Automation Solutions that are available to all levels of homes, hotels, apartments, offices, high-rise buildings, mass and private developments, ensuring that all requirements are met within budget and time schedules, with optimized system functions and operation efficiency providing Green home and office automation at affordable prices.

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## Chairman's Message

*I would like to extend my warm greetings to you. It gives me great pleasure and pride to be a part of this organization. I have been the founder member of this company and witnessed the company's growth right in front of my eyes. We are a committed team here and have utmost regard for my team.*

*Techno Hotels & Homes was founded with a humble vision to cater to the Smarthome affairs of the Country. Our strategy was simple; deliver solutions that are of the highest quality in the most cost-effective manner. Customer relations and satisfaction is of prime importance. I do hope the following pages will give you a better view of the company.*

*Very truly yours,*

*Aadil Mohammed Nazeem*

*Chairman*

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## Our Vision

Techno Hotels & Homes aspires to one among the most reliable and diversified organizations operating in the infrastructure, construction and technology arena in Sri Lanka.

## Our Mission

To be a key player in the Smarthome Industry of Asia and Middle East. We shall ensure total client's satisfaction through innovation, quality construction, and continuous improvement in our capability, teamwork and environment.

We are committed to total client's satisfaction by being a reliable contractor, supplier and system integrator of quality products and services.

We shall provide an environment for continuous learning, improvement, growth and development to achieve corporate excellence for development of Sri Lanka.

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## Our Core Values

**Integrity:** We are committed to conduct ourselves in a manner coherent with the utmost of the behaviors including honesty and fairness. We pride ourselves on keeping our word, delivering on our promises and recognizing our mistakes. Our personal and business behavior ensures that we are a company worthy of trust.

**Customer Satisfaction:** We believe that the key to success for a service company is customer satisfaction. We are dedicated to satisfying our clients. We strive to exceed their expectations in effectiveness and punctuality.

**"Being United":** Surpassing geographic boundaries, our team unity binds us together. We fully grasp the full meaning of Teamwork. We cooperate and empower one another in recognition that will translate into excellent solutions and services.

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## Our Services

### Automation

We offer the only patented home automation technology, INSTEON developed by SmartLabs Inc. in California, USA.

INSTEON is considered as the most reliable home control and automation technology that uses both the existing wires (power line) in the home and radio-frequency communication. INSTEON adds remote control and automation to lighting, appliances and home control applications of all types.

From lighting control to integrated security systems, the gold-standard in home automation allows you to manage your premises the way you want.





## Audio Solutions

Our team of experts will work with you in assessing your business's requirements to find the best possible sound system solution for your project. From paging and background music systems to sound systems for auditoriums, we have it all covered.



**LITHEAUDIO**

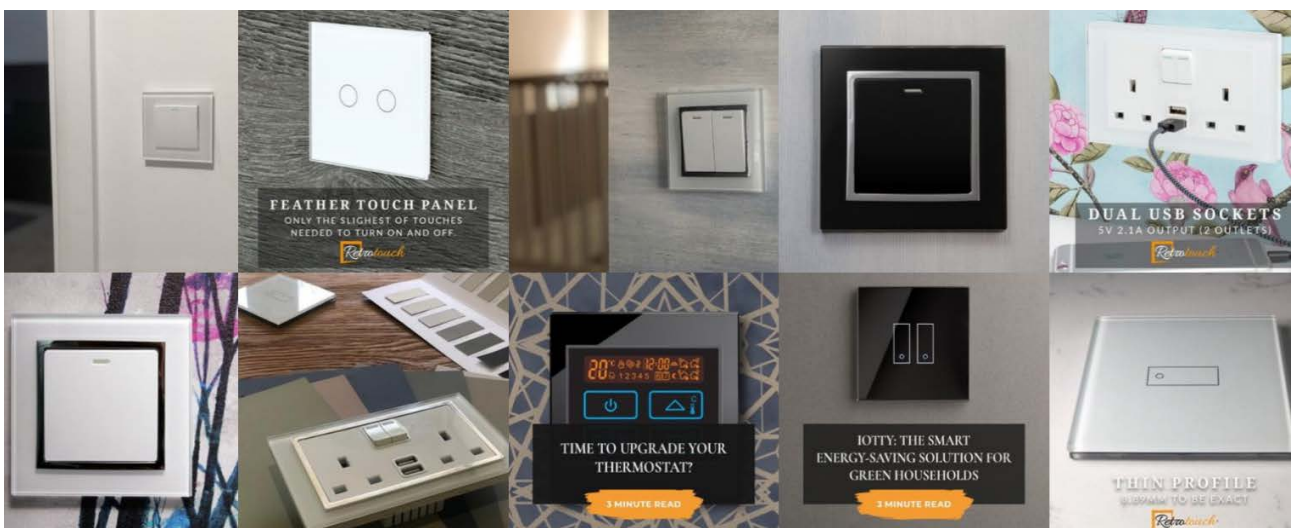
### A PASSION FOR INNOVATION

Multi Award Winning Ceiling and Outdoor Speakers

The banner features a large image of a black ceiling speaker with a yellow cone on the left and a white, textured outdoor speaker on the right. In the center, there are four award logos: 'ew awards 2018 winner', 'SMART HOME AWARDS 2019', 'CEDIA AWARDS 2018 FINALIST', and 'BUILD 2019 Design and Build Awards'.

## Wiring Accessories

We offer variety of wiring accessories with a unique and innovative design in every product. Featuring all the needed devices for a complete electrical installation in both residential and commercial applications.



A collage of various wiring accessories from LitheAudio. The items include: a white Feather Touch Panel with the text 'FEATHER TOUCH PANEL ONLY THE SLIGHTEST OF TOUCHES NEEDED TO TURN ON AND OFF'; a black Iotty smart thermostat with the text 'IOTTY: THE SMART ENERGY-SAVING SOLUTION FOR GREEN HOUSEHOLDS'; a white Thin Profile outlet with the text 'THIN PROFILE SUBMM TO BE EXACT'; and a white Dual USB socket with the text 'DUAL USB SOCKETS 5V 2.1A OUTPUT (2-OUTLETS)'. Other items shown include a white standard outlet, a black square plate, and a white rectangular plate. Each product image includes a '3 MINUTE READ' badge.

## Smart Access Control System and Smart Tablets

We offer variety of smart access control system and smart tablets from glory star which is compatible with various home automation protocols including KNX, Amazon Alexa, Z-wave, Zigbee, Bluetooth and Wi-Fi.



## Network and Telecommunication Solutions

We are specialized in Network and Telecommunication equipment's, exclusively Designed and made in Russia, providing ICT solution to all sectors.

**ELTEX** SOLUTION FOR CARRIER OPERATORS

### HOME WIRELESS NETWORK COVERAGE EXTENSION

- Support for Wi-Fi EasyMesh
- Seamless roaming
- Use of MIMO 2x2 technology to increase data channel bandwidth
- Compatibility with other vendors' equipment

RG-35-Wac

RR-10

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## Our Brands

I N S T E ⏻ N<sup>®</sup>



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## Our Projects

### Intercontinental Hotels & Resorts, Doha – Insteon Water Leak Detection System



### Torch Doha Hotel – Insteon Lighting Control, TV Control and Curtain Control System



**Grand Hyatt, Doha – Insteon Water Leak Detection System**



**Jouri A Murwab Hotel, Doha – Insteon Water Leak Detection System**



**W Hotel Doha - Insteon Lighting and TV Control System**



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**Qatar Electricity and Water Cooperation – Insteon Lighting Control System**



**Poultry Farm Doha, Qatar – Insteon Temperature and Humidity Control System**

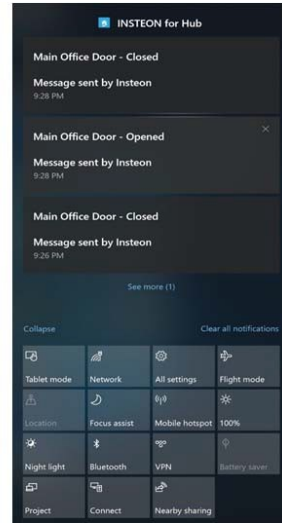


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## Villas and Palaces in Middle East - Insteon Home Automation System



## Garages in Middle East – Insteon Security System



## Commercial Office in Barwa Commercial Avenue, Doha - Insteon Lighting Control and Insteon Security System





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**Jumeirah Saray Banquet Halls and Meeting Rooms – Seef, Bahrain  
(Ongoing)**



**Arch Hotel – Juffair, Bahrain (Ongoing)**



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**TRA Office at LMC Tower – Seef, Bahrain (Ongoing)**



**Fairway Hotel, Sri Lanka - Insteon Lighting Control System**



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## LTL Transformers Ltd. - Insteon Lighting Control and Access Control System



## Contact Details

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